

Message Text

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PAGE 01 STATE 196335
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DRAFTED BY COM/BIC/OIM/JFWHITELEY, CMM, GW/AU/MCL
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R 181524Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY VIENNA

UNCLAS STATE 196335

E.O. 11652: N/A

TAGS: BEXP, AU

SUBJECT: 3RD QUARTER CCP REVIEW

1. WASHINGTON COMMERCIAL ACTION GROUP (WCAG) CONVENED AUGUST 5 FOR THIRD QUARTER CCP PROGRAM REVIEW AND DISCUSSION OF CAMPAIGN ACCOMPLISHMENTS TO DATE.
2. POST IS TO BE COMMENDED FOR SUCCESSFULLY MEETING TARGETED MILESTONES FOR EACH OF VARIOUS CAMPAIGNS.
3. SUBJECT OF BUSINESS PROPOSALS VIS-A-VIS IFABO '77 WAS DISCUSSED AND WCAG SHARES EMBASSY'S CONCERN OVER LACK OF MEANINGFUL BUSINESS PROPOSALS RECEIVED FOR THIS BIO. DISCUSSIONS WITH APPROPRIATE COMMERCE OFFICES PLANNED BY CMM IN ATTEMPT OBVIATE THIS SITUATION REOCCURRING AT IE '77. OIM WOULD CONSIDER IT HELPFUL IF POST COULD NOMINATE SEVERAL SPECIFIC PRODUCTS WHICH IT DEEMS WOULD BE OF SPECIAL INTEREST TO AUSTRIAN END USERS.
4. SUBSEQUENT TO AUGUST 5 REVIEW, CMM FOR GERMANY/AUSTRIA

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PAGE 02 STATE 196335

PARTICIPATED IN ROUNDTABLE BRIEFING CONDUCTED FOR AMBASSADOR-DESIGNATE WOLF WHICH WAS CHAIRED BY COMMERCE ASSISTANT SECRETARY WEIL. DISCUSSION EVOLVED AROUND PURPOSE AND MAKEUP OF CCP PROGRAM AND OUTLINED CAMPAIGNS AND ACTIVITIES SCHEDULED FOR FY '78. VANCE

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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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